

# COOPERATOR EVENTS SOUTH FLORIDA EXPO

Once again this show provided us with the opportunity to meet with property managers and board members of HOAs, POAs and condos throughout South Florida. The special challenges of our local environment and FiberBuilt's ability to provide a wide variety of shade products that hold up to high winds, intense sunlight, salt air, and driving rain was very much appreciated.

The fact that our umbrellas are fashionable and customizable so that they enhance the outdoor décor and meet budget requirements was also a hot topic.

Attendees gathered information on in-table Market umbrellas, the benefits of double-vent canopies, our new rectangular Courtside umbrella, replacement cushions and furniture offerings. They were excited to bring ideas back to their boards as selections are made for upcoming patio refurbishments.

